

Institut für Sozialwissenschaftliche Forschung e.V.

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Accoounting is work, too.

2 A Critique of the 3 Critique of Accounting

> Conference The Social Rule of Numbers November 16th-17th 2006 in Frankfurt/Germany



two concepts - one-eyed towards a binocular view empirical basis fractures and fissures conclusion

two concepts - one-eyed

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new developments – new debates

 The social rule of numbers is a skyrocketing topic

- The measurable does play a new role and develops a life of its own
- English critical accounting research and its continental offspring provide analytical benefit for understanding these debates and processes

and what about German Indu*r*trial Sociology (GIS)?

 GIS has been coping with relevant empirical phenomena, but its analytical substance is not on par with the English one

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 Instead of an uncritical taking over of the English perspective, GIS could enhance the English debate criticism and self-criticism assumed

conceptual compatibility

 English accounting research based on a Foucauldian or Neomarxistic perspective and ...

- … part of GIS is biased by a nondialectical understanding of "real subsumtion":
- Both more or less assume the novel domination of numbers to be total:
- "I calculate" therefore I am"?

real Processes are never ever frictionless

 Real processes have real effects on real subjects

- Critique means not just predicting a taken for granted totality
- Critique means: searching for boundaries, contradictions, fissures and fractures of predominant processes



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the other side: the "non-measurable"

 The governance of numbers and its critique are one-eyed alike

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- Instead of reproducing the blind spots of the criticized object, critique needs a binocular perspective
- Critique has to focus on qualities that are per se not measurable
- Understanding the governance of numbers as a dialectical process reveals the importance of the "nonmeasurable"

accounting is work, too

- Accounting is not only organizational function and phenomenon and actor of the governance of numbers. Accounting is work, too.
- And work is:

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labour power (Arbeitskraft) and
 labour capacity (Arbeitsvermögen)
abstract and concrete
economically abstracted and human

 Critical critique of accounting needs to acknowledge this dual character (Doppelcharakter) of work

critique of everyday life

- Henri Lefèbvre vs. Foucault-hype
- Everyday life as realm of the multiple terror of alienation and the possibilities of its sublation
- Everyday life contains and develops critique
- Everyday life *is* critique

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indu*r*try

- 69 interviews in 10 corporations
- Employees 230-110.000 worldwide
- Annual turnovers: 18-3200 Mio €
- Industrial sectors: Electronic Drives(2) Automotive Industry (3) Mechanical Engineering (1) Technical Services (1) Lighting and Illumination systems (1) Hard- & Software-Solutions (1) Aviation Industry (1)
- Interviewees:

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accounting/financial management/CF0
production/shop floor/operational management



- J interviews in the non-profit sector charity organization (1) Sheltered Workshops (2) Employees in Germany: 200 up to 50.000
- 4 interviews with experts professional associations for controllers
- 3 interviews with freelancing consultants

I fractures and fissures

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heterogeneity

- Of accounting organizations and departments
- Of the shared understanding of key figures and ratio systems
- Of division of operational and strategic functions
- Of relations between accounting and management
- Of governance culture

new boundaries and contradictions

 Novel clash of interest between financial and operational management, and parent and subsidiary companies

- The claimed objectivity suffers from arbitrarily interpretation. What is alleged as economic truth gets unmasked as social construction
- The overwhelming success of financial logic becomes its biggest enemy: over-regulation undermines it's own effectiveness and complexity-reducing leads to more complexity

the non-measurable side of work

- Instead of "I calculate, therefore I am", there is:
- Healthy scepticism

- Knowledge about the restrictions of the economical logic and its intentions
- Instrumental and often subversive coping with key figures
- Developing competencies to safeguard the human side of work



conclusion

research perspective

- subject level and everyday-life work
- heterogeneity of accounting
- the non-measurable side of work (action)
- role of IT-systems as a medium of numerical logic
- immanent boundaries



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Thank you for your attention – looking forward to your comment/

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