

Institut für Sozialwissenschaftliche Forschung e.V.

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#### Accoounting is work, too.

2 A Critique of the 3 Critique of Accounting

> Conference The Social Rule of Numbers November 16th-17th 2006 in Frankfurt/Germany



two concepts - one-eyed towards a binocular view empirical basis fractures and fissures conclusion

## two concepts - one-eyed

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## new developments – new debates

 The social rule of numbers is a skyrocketing topic

- The measurable does play a new role and develops a life of its own
- English critical accounting research and its continental offspring provide analytical benefit for understanding these debates and processes

# and what about German Indu*r*trial Sociology (GIS)?

 GIS has been coping with relevant empirical phenomena, but its analytical substance is not on par with the English one

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 Instead of an uncritical taking over of the English perspective, GIS could enhance the English debate criticism and self-criticism assumed

#### conceptual compatibility

 English accounting research based on a Foucauldian or Neomarxistic perspective and ...

- … part of GIS is biased by a nondialectical understanding of "real subsumtion":
- Both more or less assume the novel domination of numbers to be total:
- "I calculate" therefore I am"?

# real Processes are never ever frictionless

 Real processes have real effects on real subjects

- Critique means not just predicting a taken for granted totality
- Critique means: searching for boundaries, contradictions, fissures and fractures of predominant processes



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# the other side: the "non-measurable"

 The governance of numbers and its critique are one-eyed alike

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- Instead of reproducing the blind spots of the criticized object, critique needs a binocular perspective
- Critique has to focus on qualities that are per se not measurable
- Understanding the governance of numbers as a dialectical process reveals the importance of the "nonmeasurable"

#### accounting is work, too

- Accounting is not only organizational function and phenomenon and actor of the governance of numbers. Accounting is work, too.
- And work is:

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labour power (Arbeitskraft) and
 labour capacity (Arbeitsvermögen)
abstract and concrete
economically abstracted and human

 Critical critique of accounting needs to acknowledge this dual character (Doppelcharakter) of work

# critique of everyday life

- Henri Lefèbvre vs. Foucault-hype
- Everyday life as realm of the multiple terror of alienation and the possibilities of its sublation
- Everyday life contains and develops critique
- Everyday life *is* critique

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#### indu*r*try

- 69 interviews in 10 corporations
- Employees 230-110.000 worldwide
- Annual turnovers: 18-3200 Mio €
- Industrial sectors: Electronic Drives(2) Automotive Industry (3) Mechanical Engineering (1) Technical Services (1) Lighting and Illumination systems (1) Hard- & Software-Solutions (1) Aviation Industry (1)
- Interviewees:

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accounting/financial management/CF0
production/shop floor/operational management



- J interviews in the non-profit sector charity organization (1) Sheltered Workshops (2) Employees in Germany: 200 up to 50.000
- 4 interviews with experts professional associations for controllers
- 3 interviews with freelancing consultants

# I fractures and fissures

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# heterogeneity

- Of accounting organizations and departments
- Of the shared understanding of key figures and ratio systems
- Of division of operational and strategic functions
- Of relations between accounting and management
- Of governance culture

# new boundaries and contradictions

 Novel clash of interest between financial and operational management, and parent and subsidiary companies

- The claimed objectivity suffers from arbitrarily interpretation. What is alleged as economic truth gets unmasked as social construction
- The overwhelming success of financial logic becomes its biggest enemy: over-regulation undermines it's own effectiveness and complexity-reducing leads to more complexity

## the non-measurable side of work

- Instead of "I calculate, therefore I am", there is:
- Healthy scepticism

- Knowledge about the restrictions of the economical logic and its intentions
- Instrumental and often subversive coping with key figures
- Developing competencies to safeguard the human side of work



conclusion

#### research perspective

- subject level and everyday-life work
- heterogeneity of accounting
- the non-measurable side of work (action)
- role of IT-systems as a medium of numerical logic
- immanent boundaries



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# Thank you for your attention – looking forward to your comment/

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